Exhibit 24 Part H

United States of America ex rel. Ven-a-Care of the Florida Keys, Inc. v. Abbott Laboratories,
Inc., et al.,
Civil Action No. 01-12257-PBS

Exhibit to the July 24, 2009, Declaration of George B. Henderson, II
In Support of United States' Common Memorandum of Law in Support of Cross-Motions for
Partial Summary Judgment and in Opposition to the Defendants' Motions for Summary
Judgment

Attachment 4

Supporting Documentation Relied Upon by Myers and Stauffer

For the State of Louisiana

DOJ Pharmacy Reimbursement Project

Louisiana

July 2009

State of: LOUISIANA

Medicaid Pharmacy Reimbursement Methodology Summary

				-								
	"Lower of" Reimbursement for Brand Drugs Usual and Customary EAC		"Lower of" Reimbursement for Generic Drugs			Estimated Acquisition Cost (EAC) ⁵		· •	Physician Override			
Effective Time Period			Usual and Customary FUL		EAC LMAC		Independent	Chain	LMAC Methodology	(DAW, Brand Medically Necessary)	Dispensing Fee	TPN
9/1/1990 7 - 9/30/1991	Υ ⁷	Y 7	Y 7	Υ7 -	Y 7	Y 7	AWP - 10.5% ⁷	AWP - 10.5% 1.7	S	Ϋ́	\$4.68 ⁷	
10/1/1991 ⁷ - 6/30/1992	Y 7	Y ⁷	Y 7	Y ⁷	Y 7	Y ⁷	AWP - 10.5% ⁷	AWP - 10.5% 1.7	2	Y ?	\$5,00 ⁷	
7/1/1992 - 6/30/1993	Υ.	Y	Υ.	Y	Y	Y	AWP - 10.5%	AWP - 10.5% ¹	2	γ.	\$5.30 ⁷	
7/1/1993 ⁷ - 6/30/1994	Υ	Y	Y	Y	Υ	Υ	AWP - 10.5%	AWP - 10.5% ¹	2	Υ	\$5.54 ⁷	
7/1/1994 ⁷ - 6/30/1999	Y	Y	Υ	Υ	Y	Y	AWP - 10.5%	AWP - 10.5% ¹	2	Y	\$5,77	
7/1/1999 - 1/31/2000	Y	Y	Y	Υ	Y	Υ	AWP - 10.5%	AWP - 13.5% ³	2	Υ	\$5.77	
2/1/2000 - 8/5/2001	Y	Υ	Υ	Υ	Y	Υ	AWP - 15.0%	AWP - 16.5% ⁴	2	Υ	\$5.77	
8/6/2001 - Present 7	Υ	Y	Y	Y	Y	Y	AWP - 13.5%	AWP - 15.0% ⁴	2	Y	\$5.77	6



Data taken from Louisiana Medicaid State Plan Amendments

Data provided by Terrebonne deposition taken 11/7/08 and exhibits and Declaration of M.J. Terrebonne dated 7/20/09

¹ Note: Prior to TN #99-12 effective 7/1/1999, independent and chain pharmacies were not separately distinguished for reimbursement.

² Per TN #92-01 et al., the Louisiana Maximum Allowable Cost (LMAC) is the median AWP cost for a specific strength/unit drug determined by listing the wholesale costs for each readily available manufacturer, labeler, etc. and taking the median of those AWP costs. Per deposition pp. 88-89, this definition also applies to the first two time periods.

³ Per TN #99-12, chain pharmacies have five or more Medicaid enrolled pharmacies under common ownership. If not a chain, then it is considered an independent pharmacy.

⁴ Per TN #00-08 and TN #01-08, chain pharmacies have more than 15 Medicaid enrolled pharmacies under common ownership. If not a chain, then it is considered an independent pharmacy.

⁵ Per deposition pp. 78-81, drug file pricing is provided by First DataBank.

⁵ Beginning on 7/1/2005, Louisiana Medicaid reimburses TPN at 80% of the Medicare Fee Schedule amount or billed charges, whichever is the lesser amount. TPN supplies are reimbursed at 70% of the Medicare Fee Schedule amount or billed charges, whichever is the lesser amount. TPN infusion pumps are reimbursed at 70% of the Medicare Fee Schedule amount or billed charges, whichever is the lesser amount.

⁷ Dates, dispensing fees, compound fees and other information reviewed and verified as accurate in Declaration.

see a for First 1

UNITED STATES DISTRICT COURT DISTRICT OF MASSACHUSETTS

In re: PHARMACEUTICAL INDUSTRY AVERAGE WHOLESALE PRICE LITIGATION)	
THIS DOCUMENT RELATES TO:)	MDL No. 1456 Civil Action No. 01-12257-PBS
United States of America ex rel. Ven-a- Care of the Florida Keys, Inc. v. Abbott)	Subcategory No. 06-11337-PBS
Laboratories, Inc., Civil Action No. 06-11337-PBS;)	Hon. Patti B. Saris
United States of America ex rel. Ven-a- Care of the Florida Keys, Inc. v. Dey, Inc., et al., Civil Action No. 05-11084-PBS; and)	
United States of America ex rel. Ven-a- Care of the Florida Keys, Inc. v. Boehringer Ingelheim Corp., et al., Civil Action No. 07-10248-PBS)	

DECLARATION OF M.J. TERREBONNE ON BEHALF OF THE STATE OF LOUISIANA

- I, M.J. Terrebonne, do hereby declare and state as follows:
- 1. I am currently employed as Medicaid Pharmacy Director of the Louisiana Department of Health and Hospitals (DHH). I have been employed by DHH in various capacities since <u>1983</u>. I am authorized to provide this declaration pertaining to the matters contained herein, including Louisiana's Medicaid pharmacy prescription drug reimbursement methodology dating from 1991 to the present.

- 2. From before 1991 to the present, a component of DHH, was the single state agency responsible for administering the Medicaid program for the State of Louisiana.
- 3. Based on my personal knowledge, my review of documents created and maintained by DHH setting forth the activities of the agency, and my discussions with other knowledgeable DHH employees, I am familiar with the Medicaid pharmacy prescription drug reimbursement methodologies utilized by the State of Louisiana, and have confirmed what those methodologies were from 1991 to the present.
- 4. Attached as Exhibit 1 is an accurate summary of Louisiana's Medicaid prescription drug reimbursement methodologies from 1991 to the present. This summary was prepared by Myers and Stauffer LLC in close consultation with the DHH. I and other employees of the DHH have reviewed this summary or prior drafts of it in order to comment on it and assure its accuracy. DHH provided to Myers and Stauffer supporting documentation, including copies of past Pharmacy Bulletins issued by DHH and DHH's Pharmacy Manual and amendments thereto. Exhibit 1 accurately reflects the pharmacy reimbursement methodologies used by the State of Louisiana's Medicaid program from 1991 to the present.
- 5. On Exhibit 1, the use of the letter "Y" reflects, that "yes" a policy or provision was in effect during the designated time period. The use of the letter "N" reflects that "no" the identified policy or provision was not in effect in Louisiana during the designated time period.

Pursuant to Title 28 U.S.C. § 1746, I declare under penalty of perjury that the foregoing is true and correct.

M.J. Terrebonne

Medicaid Pharmacy Director

Executed this 27 day of July, 2009

Exhibit 1 to Declaration

State of:	Louisiana	

Medicaid Pharmacy Reimbursement Methodology

		Legend/Prescription Drugs										
	"Lower of" Reimbursement for Brand Drugs Usual and Customary EAC			"Lower of" Reimbursement for Generic Drugs		Estimated Acquisition Cost (EAC) 5			Physician Override	Dispensing Fee	TPN	
Effective Time Period			Usual and Customary FUL EAC		LMAC			LMAC Methodology	(DAW, Brand Medically Necessary)			
9/1/1990 - 9/30/1991	Y	Y	Y	Υ	Υ	Y	AWP - 10.5%	AWP - 10.5% ¹	2	Υ	\$4.68	
10/1/1991 - 6/30/1992	Y	Y	Y	Υ	Y	Υ	AWP - 10.5%	AWP - 10.5% ¹	2	Y	\$5.00	
7/1/1992 - 6/30/1993	Y	Υ	Υ	Y	Υ	Υ	AWP - 10.5%	AWP - 10.5% ¹	2	Υ	. \$5.30	
7/1/1993 - 6/30/1994	Y	Y	Υ	Y	Υ	Y	AWP - 10.5%	AWP - 10.5% ¹	2	Y	\$5.54	
7/1/1994 - 6/30/1999	Y	Υ	Υ	Y	Y	Υ	AWP - 10.5%	AWP - 10.5% ¹	2	Υ	\$5,77	
7/1/1999 - 1/31/2000	Υ	Y	Y	Υ	Y	Υ	AWP - 10,5%	AWP - 13,5% ³	2	Y	\$5.77	
2/1/2000 8/5/2001	Υ	Υ	Y	Υ	Y	Y	AWP - 15.0%	AWP - 16.5% ⁴	5	Y	\$5.77	
8/6/2001 - Present	Υ	Y	Y	Y	Υ	Υ	AWP - 13.5%	AWP - 15.0% ⁴	2	Y	\$5.77	6

Data taken from Medicaid State Plan Amendments

Data taken from National Pharmaceutical Council Benefits Summary

Data taken from Louisiana Provider Updates

Data provided by MJ Terrebonne and Rachel Broussard, DHH, on 10/7/08, 10/8/08, 10/21/08, 10/23/08

Data provided by Terrebonne deposition taken 11/7/08 and exhibits

¹ Note: Prior to TN #99-12 effective 7/1/1999, independent and chain pharmacies were not separately distinguished for reimbursement.

² Per TN #92-01 et al., the Louisiana Maximum Allowable Cost (LMAC) is the median AWP cost for a specific strength/unit drug determined by listing the wholesale costs for each readily available manufacturer, labeler, etc. and taking the median of those AWP costs. Per deposition pp. 88-89, this definition also applies to the first two time periods.

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From:

"M J TERREBONNE" <mterrebo@dhh.la.gov>

To:

"Judith Becherer" < Jbecherer@MSLC.COM>

Date:

Tuesday - October 7, 2008 1:36 PM

Subject:

Re: Medicaid Pharmacy Pricing Follow-Up

Judith,

Per my review, below are the changes,

The dispensing fees are as follows:

7-1-1989 \$4.00 NA

₩4-1-1990 \$4.41WA

~(9-1-1990) \$4.68 \land

10-1-1991 \$5.00 V

7-1-1992 \$5.30

7-1-1992 \$5.54

7-1-1993 \$5.54

Insert 2 for the following:

 $^{\prime}$ 7-1-1989 thru 9-30-1991 - LMAC Description - 2

* FN#2 (See 7/11/1992 time period, age)

According to the approved state plans, the EACs are as follows:

×

√July 1, 1989 -- AWP minus 10.5% - EN and FN#1

July 1, 1999--AWP minus 10.5% for independents, AWP minus 13.5 for chains - Chains - FNF3five or more Medicaid enrolled pharmacies under common ownership

Beginning effective date for 15t time period and DF

February 1, 2000 - AWP minus 15% for independents, AWP minus 16.5% for chain pharmacies - Chains -more than fifteen Medicaid enrolled pharmacies under common ownership

August 6, 2001 -AWP minus 13.5% for independents, AWP minus 15% for chain pharmacies - Chains -mmore than fifteen Medicaid enrolled pharmacies under common ownership

thanks, mj

>>> "Judith Becherer" <Jbecherer@MSLC.COM> 10/6/2008 4:17 PM >>>

Dear MJ,

Good afternoon! I know that you have had considerable issues resulting from the recent hurricane, so I have tried to delay making a follow-up contact with you for as long

NPC - 1991 Louisiana - 2

Administration:

Public assistance programs are administered by the Department of Health and Hospital.

- IV. Provisions Relating to Prescribed Drugs:
 - A. Open formulary. Certain drug categories are excluded from reimbursement, i.e., anorexic, cough and cold preparations, cosmetics, DESI, experimental and most OTC drugs. For information contact: M. J. Terrebone, 504/342-3081.
 - B. Prescribing or Dispensing Limitations:
 - Quantity of Medication: New prescription must be issued for drugs given on a continuing basis, after 5 refills or after 6 months.

Maximum payment quantity for prescriptions shall be either one month's treatment or 100 unit doses.

- Refills: Permitted as indicated by physician within 6 months and not to exceed 5 refills.
- 3. Dollar Limits: None.
- C. Prescription Reimbursement Formula:

Medicaid reimbursement for pharmacy services will be based on the lower of:

a. The provider's usual and customary charge to other payors;

 b. Louisiana Maximum Allowable Costs (LMAC) or the Federal Upper Limit plus the dispensing fee;

c. EAC (Estimated Acquisition Cost) plus the dispensing fee (EAC is 10.5% less than AWP reported by First DataBank) for drugs which are not subject to LMAC or FUL or drugs which are subject to a physician's certification for a brand name drug (MAC override). Dispensing fee is \$4.68.

D. Fiscal Intermediary:

Unisys P.O. Box 91030 Baton Rouge, LA 70821 504/924-7051

Officials, Consultants and Committees

 Department of Health and Hospital Administration Officials:

David L. Ramsey, Secretary Department of Health and Hospitals 504/342-9500

Carolyn O. Maggio, P. D., Director Bureau of Health Services Financing Department of Health and Hospitals 1201 Capitol Access Road Baton Rouge, LA 70821 504/342-3891

M. J. Terrebonne, P. D., Pharmacist Consultant II 504/342-3086

2. Medicaid Rebate Contacts:

Technical:

Carol Simpson, 504-342-3855

Policy:

Mary J. Terrebone, 504/342-3086

3. Medicaid Drug Program Committee:

Cathi Fontenot, M.D. LSU Medical Center 1542 Tulane Avenue New Orleans, LA 70112 504/568-4791

Naurang Agrawal, M.D. Tulane Medical School of Medicine Gastroenterologist 1430 Tulane Avenue New Orleans, LA 70112 504/588-5838

Keith C. Ferdinand, M.D. 1201 Poland Avenue New Orleans, LA 70117 504/943-1177

Elvin G. Tubre, M.D. Internal Medicine 3418 Medical Park Drive Suite 22 Monroe, LA 71201 318/361-0016

Milton C. Chapman, M.D. Pediatrician 921 Shreveport—Barksdale Hwy. Shreveport, LA 71105 318/865-5646

Terrebonne, Mary Julia

March 31, 2008

23 (Pages 86 to 89)

-		-	
	86		88
1	Q. Do you know who who would know the	1	there was an LMAC provision?
2	answer to that question, or where could I find the	2	A. Because normally the AWPs for the
3	answer to that question?	3	generics were less expensive than the AWP of the
4	A. Probably Richard O'Shee and Carolyn	4	innovator products.
5	Maggio.	5	Q. Let's talk about how it was that the LMAC
6	Q. If we go to the next section, there is	6	worked. How did the maximum allowable cost for an
7	reference to an LMAC. That refers to Louisiana	7	individual drug get created?
8	Maximum Allowable Cost Program, correct?	8	A. That was prior to me arriving here, so I
9	A. Yes.	9	don't know.
10	Q. Can you tell us what that is?	10	Q. Well, this provides the mechanism, does
11	A. The Louisiana maximum, or when there are	11	it not?
12	generic drugs available, the state of Louisiana	12	A. Yes.
13	sets a maximum allowable cost limitation on those	13	Q. It states, "LMAC is the median AWP cost
14	generic products.	14	for a specific strength unit drug determined by
15	Q. Do you know when the LMAC started?	15	listing the wholesale costs for each readily
16	A. I do not.	16	available manufacturing labeler, et cetera, and
17	Q. Was it prior to you joining the	17	taking the median of those AWP costs (one half
18	department in 1983?	18	would be above the median cost and one half will be
19	A. I believe so.	19	below the median cost). LMAC limits may be
20	Q. Do you have an understanding of why it	20	adjusted by Medicaid of Louisiana based on charges
21	was that Louisiana had a Maximum Allowable Cost	21	in the availability and EAC of the drugs." I
22	Program for the period 1990 at least through today?	22	believe it means to say changes. I think it's a
	87		89
] 1	A. We have it to set limitations,	1	typo.
2	reimbursement limitations on the generic products.	2	Ms. Terrebonne, is this consistent with
3	Q. Why would you need to have that?	3	your understanding of how Louisiana set maximum
4	A. So that we would pay accordingly rather	4	allowable cost limits for generic drugs for the
5	than pay the full price of the innovator products,	5	period 1991 through 2001?
6	because the generics were normally less expensive.	6	A. Yes.
7	Q. Why couldn't you take the price reported	7	Q. Was there any other method that Louisiana
8	in the compendia for generic drugs by NDC and make	8	used other than taking the median AWP to determine
9	that the reimbursement price?	9	the LMAC limit?
10	MR. FAUCI: Objection, form.	10	A. No. We followed what was in the state
11	THE WITNESS: I believe the intent was to set	11	plan.
12	a maximum price so that the price would be less.	12	Q. Do you know whose idea it was to use this
13	BY MR. TORBORG	13	methodology in creating the LMAC?
14	Q. And was the purpose of establishing and	14	A. I do not.
15	maintaining the LMAC program because the state knew	15	Q. Was there ever any consideration to
16	that the AWP reported in the compendia for generic	16	changing the methodology for establishing the LMAC
17	drugs was not a reliable source for what it	17	limits to some other way?
18	actually costs providers to purchase the drugs?	18	A. There has been discussion.
19	MR. FAUCI: Objection.	19	Q. Tell me about that.
20	THE WITNESS: I'm not aware of that.	20	A. Just discussion that perhaps we need to
21	BY MR. TORBORG	21	review the methodology to determine an alternative
22	Q. Did you have an understanding of why	22	methodology.

Henderson Legal Services, Inc.

Terrebonne, Mary Julia

March 31, 2008

21 (Pages 78 to 81)

	78		80
1	A. We go to our drug file.	1	THE WITNESS: Yes.
2	Q. Where is that?	2	BY MR. TORBORG
3	A. That is in our MMIS system.	3	Q. And that is how other state pharmacy
4	Q. And where do the prices come from that	4	administrators have used the term as well, correct?
5	are in your drug file?	5	MR. FAUCI: Objection, form.
6	A. First DataBank.	6	THE WITNESS: Yes.
7	Q. When you use the term average wholesale	7	BY MR. TORBORG
8	price in your work, does it refer to prices that	8	Q. Do you believe it would be fair for
9	were published by First DataBank or other price	9	anyone to suggest that it is not well-established
10	services like that?	10	that AWP refers to prices in the compendia?
11	MR. FAUCI: Object to the form.	11	MR. FAUCI: Objection, form.
12	THE WITNESS: Yes.	12	THE WITNESS: Please repeat the question.
13	BY MR. TORBORG	13	BY MR. TORBORG
14	Q. And you have discussed the term, or used	14	Q. Do you believe it would be fair for
15	the term average wholesale price or AWP with your	15	anyone to suggest that it is not well-established
16	colleagues in other states, correct?	16	that the term average wholesale price refers to
17	A. Have I used the term before?	17	prices in the drug compendia, such as First
18	Q. That term has been used by your	18	DataBank?
19	colleagues in other states?	19	A. I think it is a price available through
20	A. Yes.	20	First DataBank. I know there is a lot going on
21	Q. At meetings you attended, correct?	21	with First DataBank as well with the average
22	A. Yes.	22	wholesale price, but average wholesale price is a
II		-	81
	79		
1	 Q. From your personal experiences at 	1	benchmark used throughout the country for pricing.
2	Louisiana Medicaid and from your interactions with	2	Q. And it refers to prices in the compendia,
3	other state pharmacy administrators, do you believe	3	correct?
4	it is well-established in the industry that the	4	A. Yes.
5	term average wholesale price refers to prices in	5	(Exhibit Abbott 1050 was marked.)
6	the drug compendia, such as the First DataBank?	6	MR. TORBORG: For the record, what I have
7	MR. FAUCI: Objection, form.	7	marked as Abbott Exhibit 1050 bears Bates No.
8	THE WITNESS: I'm sorry, can you repeat the	8	JD-SUB-LA-001522 through 32. For the record, these
9	question?	9	were documents that were produced in response to
10	BY MR. TORBORG	10	the subpoena to Ms. Terrebonne. They were produced
11	Q. From your personal experience working in	11	to us without Bates numbers so we went ahead and
12	the Louisiana Department of Health and Hospitals	12	put some Bates numbers on them. The JD refers to
13	for over 20 years, and from your interactions with	13	Jones Day, and the SUB means subpoena, and LA
14	other state pharmacy administrators, do you believe	14	equals Louisiana.
15	it is well-established in the industry that the	15	BY MR. TORBORG
16	term average wholesale price refers to prices in	16	Q. Ms. Terrebonne, if you would take a look
17	the drug compendia, such as First DataBank?	17	at that document and let me know if you are
18	A. Yes, it is a price that is available to	18	familiar with it.
19	First DataBank,	19	A. I am.
20	Q. When you use the term AWP, you mean to	20	Q. Can you tell us what it is?
21	refer to prices in the compendia, correct?	21	A. It is the State Plan for Medicaid
22	MR. FAUCI: Objection, form.	22	Reimbursement for Drugs.

*FDB FN#5

	Case 1:01-cv-12257	-PBS Documer	nt 6310-32 Filed 0)7/24/09 Page 16 of 1	6
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		•		10/1/1991 - 6/30/1992	
				Trapping the specific property of the transport of the specific and the sp	